



# Sohaila Elnagar

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5, Mostafa Sadek L Rafey  
Alexandria  
Egypt

**E-mail:** suha\_elnagar@hotmail.com

**Phone:** +2 010 238 34834

## OBJECTIVE

An Objective Which Provide a Spectacular Efficient Dynamic Position To sustain responsibilities that utilizes my skills and keen to work in an environment where I can enrich my knowledge & enhance my working capacities and professional skills. In Addition, To support the growth and profitability of a reputable organization that provides challenge, encourages advancement, and rewards achievement . Therewith a Priority to serve my organization in best possible way with sheer determination and commitment.

## PERSONAL INFORMATION

### Personal Information:-

Father's Name :- Fathy

Surname :- Elnagar

Date Of Birth :- 13 December 1989

Nationality:- Egyptian Citizen, Alexandria

Marital Status :- Single

### Languages:-

\* Arabic :- Native language

\* English :- Fluent

\* French :- (Basic) knowledge

## QUALIFICATIONS

1- TOEFL- Preparation Course  
Egyptian American Center

2- ICDL  
Pharos Pharmaceutical & Manufacturing Drugs University

3- Clinical Pharmacotherapy Diploma- Preparatory Review and Recertification Course and American Board  
Modern Pharmacy Academy- Pharmacists syndicate Alexandria

4- TOT - Training Of Trainers Certificate  
Arab Company for Pharmaceutical products and gelatinous

5- Communicating Effective Selling Skills  
Dawaa Smart Pharma

## PERSONAL SKILLS

Hard worker  
Maturity  
Patience  
Enthusiastic

Highly ambitious  
Confidence  
Quick learner  
Dependable

Responsible  
Eager to further work knowledge & Skills  
own initiative my work  
Excellent verbal and written communication skills

Efficient  
Self-motivated; able to learn on

Other Skills :-

- Organizing appointments and meetings with community and hospital-based healthcare staff
- Negotiating contracts
- Demonstrating or presenting products to healthcare staff including doctors, nurses and pharmacists
- Undertaking relevant research
- Meeting both the business and scientific needs of healthcare professionals
- Reviewing sales performance
- Writing reports and other literature
- knowledge and skills , flexible ,and ability to assume responsibility
- Work well under pressure as part of a team
- Talented in identify, analyze, problem solving
- Work cooperatively with a wide range of personalities
- Versatile and multi-skilled person
- Resourceful in solving problems and maximizing resources
- Flexible to travel and work abroad.

**WORK  
EXPERIENCE**

**Gleem Pharmacy**

Pharmacist (August 2013- January 2014)

**Zezenia Pharmacy**

Pharmacist (August 2013- January 2014)

**Egyptomedical For Trading  
Company "EMT"**

Sales & Marketing " product specialist " ( September 2014 - April 2015 )

**The Sole Agent for Mortara Cardiac Devices**

1-Product Specialist For "Cardiac , Blood Vessels.& Orthopedics" Devices in :-

" Cardiology Line " ,

" Vascular Line" ,

"Orthopedics Line "

2-Medical Representative for Bariatric Surgery :-

" Intimal Line "

" Binoculars & Digestive System Line "

" Nutrition Line "

3- Present In Conferences For Cardiology Line

**Arab Company for  
Pharmaceutical products and  
gelatinous**

Analyst -Q.C. Department (April 2015- May 2015)

Analyzes In Raw Material Lab Work on:-

UV spectroscopy apparatus

Muffle

IR spectroscopy apparatus

PH apparatus

Potentiometry instrumentation

Oven

Melting Point Apparatus

Karl Fishier Apparatus

Viscometer Apparatus

- 1) Ensures that all samples are tested in accordance with written procedures.
- 2) Reviews analyst and laboratory data for compliance to CGMP requirements.
- 3) Assists in the timely correction of errors noted during data review and assist in the development of appropriate corrective and preventative action follow:up strategies to prevent recurrence of failures.
- 4) Investigates laboratory failures for root cause analysis and assist in the development of appropriate corrective and preventative action follow:up strategies to prevent recurrence of failures.

Writes and revises Standard Operating Procedures (SOP) to describe QC activities.

Drafts and approves Instrument Operation and Performance Qualification protocols.

Assists in the management of product retain and reference standard inventories and distribution requests.

Participates in interdepartmental meetings and teams as assigned by department supervisor. Completes reports, protocols, change controls, product reviews, exception documents.

## **Innova Medical Devices Company**

Product Specialist ( June 2015 - August 2015)

### **The Sole Agent for Cordis Stent Devices**

Working On Cordis Medical devices Including " Stents , Filters , Balloons, Catheters , Needles , ...ETC " Which are Useful in Catheter's Procedures .

## **EDUCATION**

### **Preparatory Education**

El-Zahraa language school (ZLS)

British Division

Grade :- 90%

### **Secondary Education**

El-Quds American school (QLS)

Certificate In American Diploma

Grade:- 94%

### **Pharmaceutical & Drug Manufacturing**

Pharos Pharmacy University Alexandria ( PUA)

Bachelor's Degrees in Pharmacy-MOH License

Grade: #Good

GBA :- 2.5

Graduated Year :- 2013